

DIGITIZING PROCUREMENT TO DRIVE COMPLIANCE, EFFICIENCY AND TRANSPARENCY

“ We chose the Ivalua platform because of its usability, seamless integration across modules and our back end systems and its configurability, which allows us to easily meet our unique and evolving requirements. This ensured that we achieved our objectives of broad adoption, transparency, compliance and efficiency. ”



Wolfgang Groening

Digitalisation Projects / Procurement Sourcing & Vendor Management Project Director
Deutsche Telekom

OBJECTIVES

- ✓ Future-proof procurement by implementing one powerful and flexible platform for strategic procurement
- ✓ Consistent, efficient strategic sourcing leveraging best practices to maximize results
- ✓ Effective demand management process across Deutsche Telekom and Orange joint-venture
- ✓ Increase transparency allowing Deutsche Telekom to manage procurement using quality data

CHALLENGE

- ✓ Poor adoption of past solution due to low usability
- ✓ Inefficient strategic sourcing process with lack of common best practice usage
- ✓ Limited visibility into spend, suppliers, sourcing and contracts due to lack of integration of past systems
- ✓ Complex supplier registration process

BENEFITS

- 100%** Compliant procurement processes
- >30,000** Thousand contracts in the system
- ≈15,000** thousand digital sourcing projects
- Improved demand management planning
- Improved sourcing savings and throughput
- Efficient, effective collaboration with Orange joint venture partner
- Significantly improved adoption over past solution
- Complete transparency across strategic sourcing activity, with all data in one system
- A leaner and meaner procurement that adds more value to the business

SOLUTIONS SELECTED



Supplier
Management



Sourcing



Contract
Management



Procurement



Invoicing



Strategy &
Analytics

EMPOWERED

- ✓ A seamlessly integrated, unified platform digitizing all strategic sourcing processes and capturing all information in one system
- ✓ Process integration between Deutsche Telekom and the procurement joint-venture with Orange with data exchange and workflow integration to support effective collaboration
- ✓ A digitized strategic sourcing process
- ✓ A future-proof strategic procurement solution that is easily configured to support Deutsche Telekom's unique or evolving requirements
- ✓ Best-in-class processes embedded in standard platform for quick, maximum value realization
- ✓ Workflow and project management capabilities to streamline collaboration

ABOUT DEUTSCHE TELEKOM AG

Deutsche Telekom is one of the world's leading integrated telecommunications companies, with some 168 million mobile customers, 28 million fixed-network lines, and 19 million broadband lines. We provide fixed-network/broadband, mobile communications, Internet, and IPTV products and services for consumers, and information and communication technology (ICT) solutions for business and corporate customers.

Deutsche Telekom is present in more than 50 countries. With a staff of some 216,000 employees throughout the world, we generated revenue of 74,9 billion Euros in the 2017 financial year, about 66 percent of it outside Germany.

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ALL Spend, ALL Suppliers, NO Compromises

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